

Message Text

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ACTION EA-13

INFO OCT-01 SS-14 ISO-00 PM-03 L-02 H-01 SP-01 EB-03

COME-00 OMB-01 TRSE-00 CIEP-01 STR-01 AGR-03 ACDA-10

NSC-07 NSCE-00 CIAE-00 INR-10 NSAE-00 RSC-01 AID-10

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FM AMEMBASSY MANILA

TO SERUEHC/SECSTATE WASHDC 2632

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C O N F I D E N T I A L MANILA 4200

LIMDIS

E.O. 11652: GDS

TAGS: EGEN, ETRD, US, RP

SUBJECT: US/RP ECONOMIC NEGOTIATIONS

REF: A. MANILA 4188

B. MANILA 4108

1. ECON/COM COUNSELOR ARNOLD MET APRIL 10 WITH INDUSTRY SEC PATERNO -- ON A BEACH IN MINDORO YET -- TO DISCUSS GOP PROPOSALS PARTICULARLY ON LAND. EMBASSY COUNTERDRAFT GIVEN TO PATERNO (EMBASSY AND PHIL TEXTS BEING SENT SEPTTEL). THIS FOLLOWED SESSION WITH AMCHAM LEADERSHIP IN WHICH GOP DRAFTS ON RETAIL TRADE AND REVISION OF THE ANTI-DUMMY ACT WERE READ AND DISCUSSED, BUT LAND ISSUE WAS NOT RPT NOT REVIEWED WITH CHAMBER IN ANY DETAIL, AND NO TEXT WAS PROVIDED.

2. WITH AMCHAM SUPPORT, PATERNO INFORMED THAT RETAIL TRADE PROPOSAL (REFTEL A) WAS GOOD, EVEN THOUGH IT DID NOT HANDLE CASES SUCH AS SINGER. THIS FIRM, HOWEVER, UNDERSTOOD ISSUE AND WAS IN PROCESS OF GETTING OUT OF RETAIL TRADE; WHAT FIRM NEEDED WAS TIME TO FIND, TRAIN AND FINANCE DEALERS.
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PATERNO SAID SINGER SHOULD GIVE HIM A LETTER OUTLINING

SITUATION. THIS SUGGESTION ALREADY CONVEYED TO SINGER REP.

3. ON ANTI-DUMMY DRAFT ALSO TRANSMITTED REFTEL A, PATERNO ACCEPTED FOR DISCUSSION WITH PHIL PANEL AN AMCHAM SUGGESTION THAT NATIONALITY REQUIREMENT BE DELETED AND FINAL SENTENCE PARA 1 REVISED TO READ, "IN FORMING SUCH EXECUTIVE COMMITTEES, THE BOARD OF DIRECTORS MAY REFLECT THE PROPORTIONS OF EQUITY OWNERSHIP." WE EXPECT FURTHER EFFORTS ON PHIL SIDE TO TIGHTEN THIS LANGUAGE.

4. IN TALK WITH PATERNO, ARNOLD HANDED OVER A TEXT ON LAND WHICH BEING TRANSMITTED SEPTEL. THIS TEXT REPRESENTS A CONSIDERABLE REWORK OF PORTIONS PHIL TEXT, LEAVING IN AS MUCH OF THEIR ORIGINAL AS DEEMED PRUDENT. ARNOLD REVIEWED WITH PATERNO THE AMBASSADOR'S CONCERN THAT ORIGINAL PHIL TEXT DEPARTED MATERIALLY FROM THE UNDERSTANDING REACHED WITH PRESIDENT MARCOS. ARNOLD STRESSED THAT WHILE SEVERAL ISSUES, E.G., RETAIL TRADE, COULD BEST BE HANDLED ON UNILATERAL BASIS BY GOP, IT IMPORTANT TO ACCEPTANCE ANY DECISION ON LAND THAT IT BE REACHED BY MUTUAL CONSENT. PATERNO INDICATED HE UNDERSTOOD, SAID HE DID NOT HAVE PARTICULAR PROBLEMS WITH OUR APPROACH, BUT HE WOULD HAVE TO REVIEW MATTER WITH PANEL AFTER EASTER HOLIDAY.

5. ALSO PRESENTED TO PATERNO WAS A DRAFT DECREE ON FORESHORE LEASE ISSUES EMBODYING THE CONCEPTS OF EASEMENT AND RIGHT OF WAY WE HAD EARLIER SUGGESTED. TEXT, WHICH RESULT OF FORCED DRAFT AMCHAM EFFORT, BEING TRANSMITTED SEPTEL.

6. WHILE THERE MAY BE SOME OPPORTUNITY FOR FURTHER INFORMAL DISCUSSION BEFORE THE WEEKEND, THE EASTER EXODUS IS ON AND WE DOUBT THAT MUCH MORE CAN BE ACCOMPLISHED BEFORE NEXT WEEK. ARNOLD AND PATERNO HAVE TENTATIVE PLAN TO MEET ON MONDAY, APRIL 15.
SULLIVAN

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